

# Surrey Buying Guide

Buying a Surrey, whether for your home or business, is a significant purchase. This Surrey Buying Guide suggests several considerations to take into account when selecting the best brand of Surrey.

## COMPANY

The company from whom you purchase your Surrey is perhaps the most important aspect of buying a Surrey product. After all, the warranty and representations about the product and replacement part supply are only as good as the company offering them. The following questions should be considered:

- How long has the company been in the *Surrey business*? Is the company a legitimate Surrey company with experience and a history of excellence, or is the company relatively new with little or no experience in Surrey products?
- Does the company manufacture products themselves domestically, or does it rely on a foreign supplier/facility?
- What warranty is offered, if any?
- What guaranty is offered for replacement part availability, if any?
- Call the company and talk to its personnel about the product. Which company is more informed, well-versed and able to answer questions about technical aspects of the product?

## PRODUCT DESIGN

The design of your new Surrey will in large part determine the enjoyability or profitability of your new Surrey. All Surreys might look the same, but there are many differences in terms of materials used, frame design and manufacturing origin and process.

- Where is the product actually manufactured?
- What is the front wheel base of the Surrey, which impacts its stability? Has the company had stability tests conducted to determine its safety? What were the results of those tests?
- Does the childseat include child restraints of any kind? If so, what kind? How do they function?
- Is the Surrey product designed to minimize weight and maximize strength? For example, what valuable purpose does a passenger side non-functional steering wheel serve?
- How is the consumer assured that a foreign made product is not dangerous to riders?

## PRODUCT VALUE

The value of your new Surrey is not dictated by purchase price alone. When spending two to four thousand dollars for an item, quality of the item and the company offering the product should be considered along with the price of the item to determine the best value. A less expensive brand that is always broken with no replacement parts or is poorly designed will in the end not be worth the small percentage price difference when purchased.

Caveat emptor. "You get what you pay for" applies more times than not!